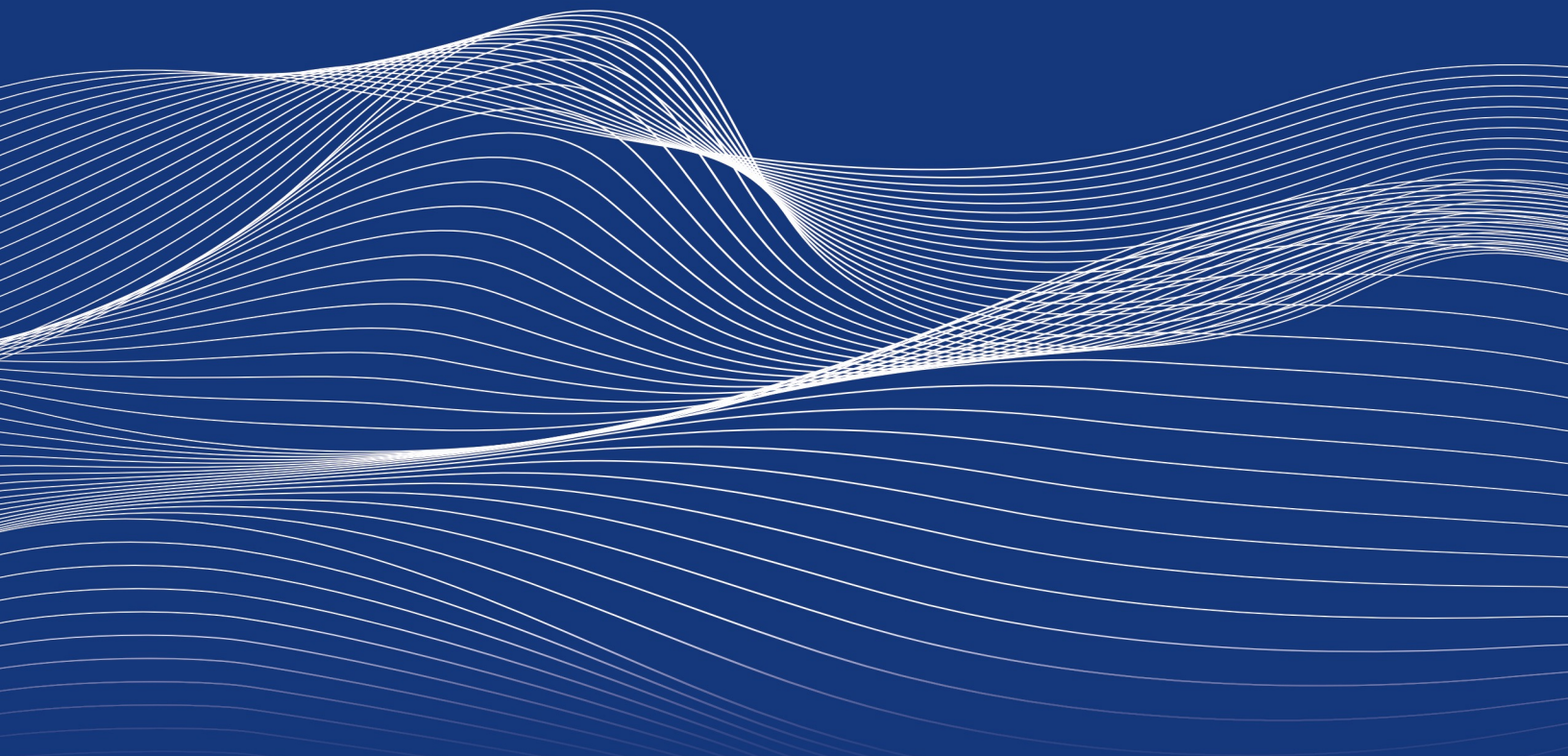


KOOTENAI COUNTY MARKET REPORT

MARCH 2022

Trends, Opportunities and Challenges in the
Kootenai County Real Estate Market



In March 2022, Kootenai County home prices were up 15.8% compared to last year, selling for a median price of \$550,000. On average, homes in Kootenai County sell after 63 days on the market, down 22.2% from last year in March. There were 316 homes sold in March this year, down from 387 last year.

Average Sales Price

\$654,112

Up 9.5%

Current Listing Inventory

382

Down 21.2%

Average Days On Market

63

Down 22.2%

Median Sales Price

\$550,000

Up 15.8%

Closed Sales

316

Down 18.3%

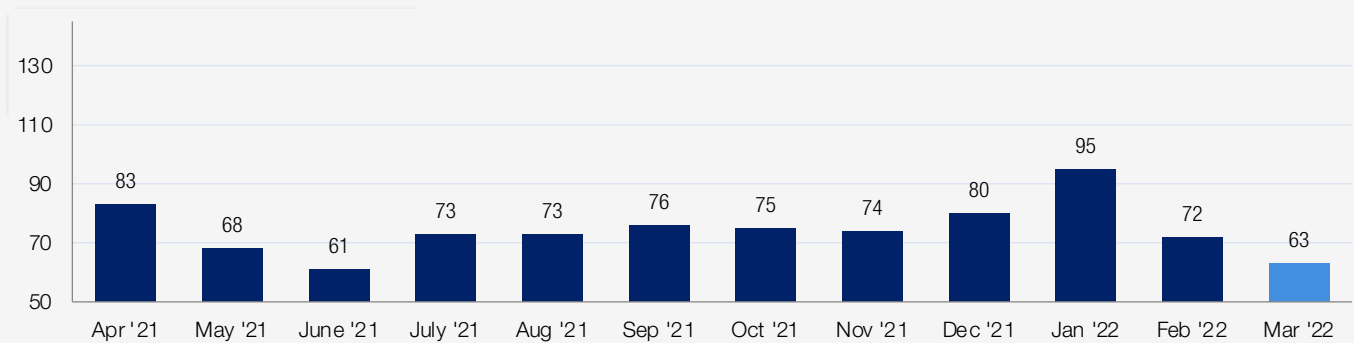
Annual Residential Sales

794

Down 13.7%

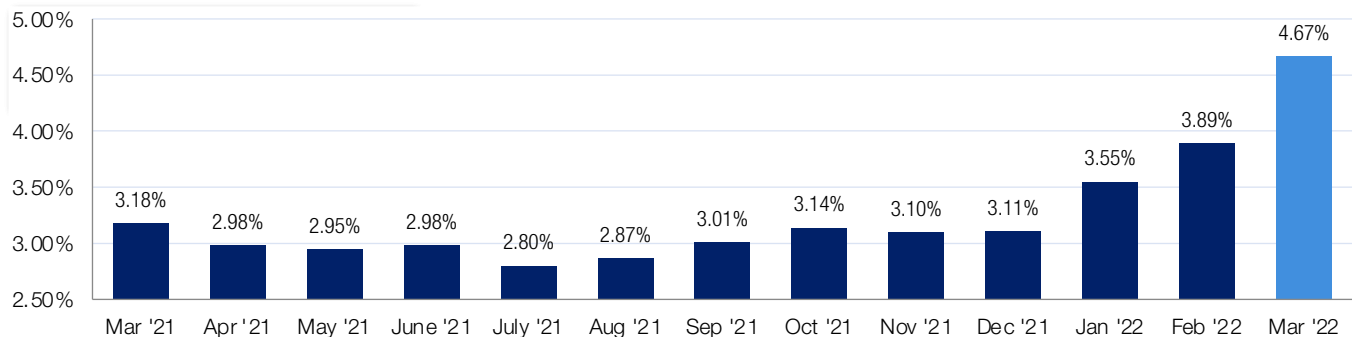
Average Days On Market

12-month comparison, highlighting current month



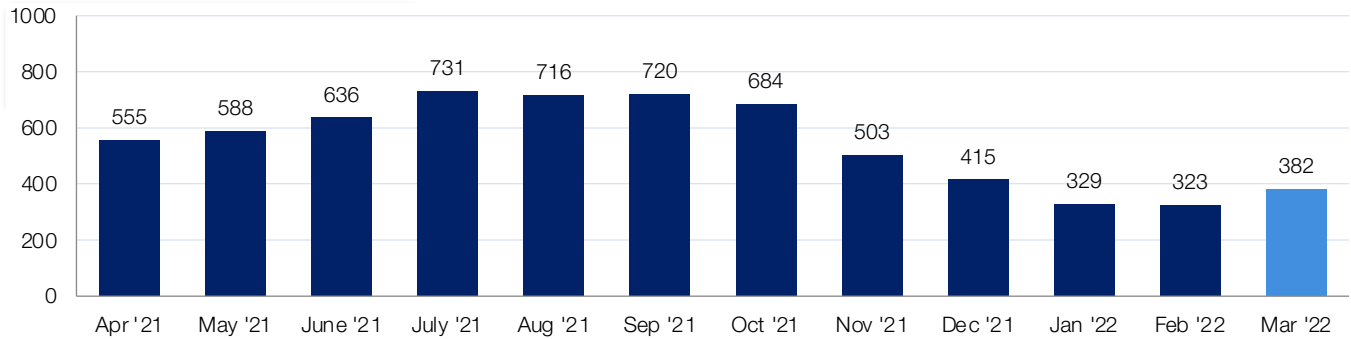
Monthly Mortgage Rates

Monthly 30-year fixed mortgage rates



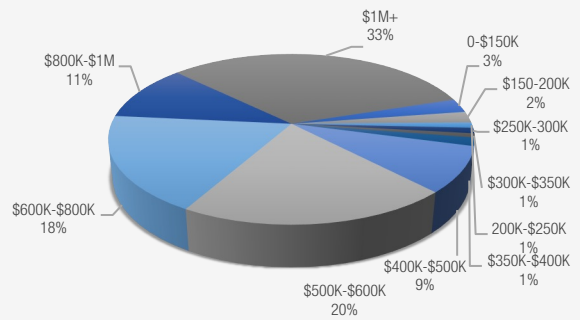
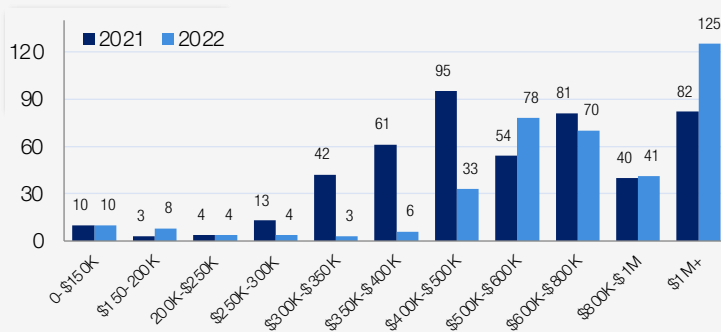
Active Residential Listings

As of 3/15/2022, month/year comparison



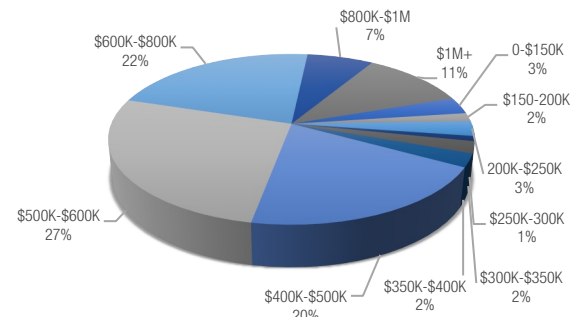
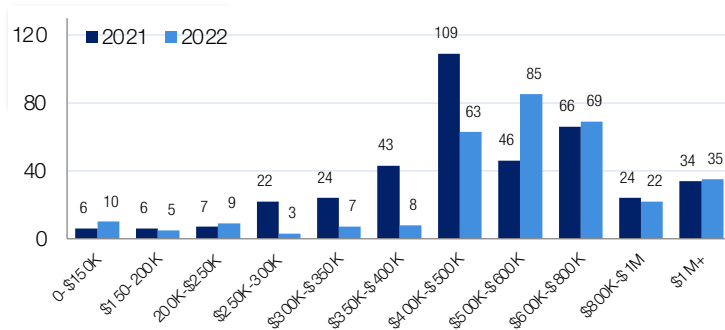
Active Listings By Price Range

Year-over-year comparison as of 3/15/2022



Sold Listings By Price Range

Year-over-year comparison for the month of March





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TOMLINSON

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The information in this report is compiled from a report given by the Coeur d'Alene Association of REALTORS® and to the best of our knowledge is accurate and current.

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